
The Programme **Migration for Development**

The expertise, ideas, experience and contacts that migrants bring with them can help their countries of origin to meet the challenges of the future. Our programme helps to harness this potential of global migration for sustainable development.



Centre for International
Migration and Development
a joint operation of GIZ and the
German Federal Employment Agency

Harnessing the potential of migration for development

Migrants are bridge-builders between their countries of origin and the countries in which they currently live and work. With their skills, ideas, experiences and contacts, they are key drivers of change in both settings and help to ensure that their home countries can also face the future with confidence. Many migrants get involved from outside their country, for instance by forming diaspora organisations and carrying out voluntary projects, or setting up businesses and building economic ties between the respective countries. A significant number of migrants decide at some point to return to their countries of origin on a temporary or permanent basis, where they can then share their experiences from Germany. We support all these activities of migrants, because we believe in the potential of global migration for sustainable development. We also advise people who are not yet sure if they want to leave their country. We show them legal options for migration but also point out alternatives in their own countries. Our expertise and advice in the field of global labour migration also benefit institutions such as ministries of labour in our partner countries.

The Programme "Migration for Development" is commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ) and is implemented by the Centre for international migration and development (CIM) – a joint operation of Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH and the International Placement Service of the Federal Employment Agency (ZAV).



- ▲ Entrepreneur Aziz Chiki (centre) with his employees. The engineer from Morocco lived in Germany for a long time. Today, he produces high-quality olive oil in his home region. The Migration for Development Programme supported him with his start up.

Our Migration for Development Programme has five components:

- » Migration policy advice
- » Knowledge transfer by returning experts
- » Cooperation with the diaspora
- » Business ideas for development
- » Migration advice

Migration policy advice

Migration presents a complex set of challenges for governments. With good migration management and effective cooperation between the various institutions and actors involved, however, the significant potential of migration can be harnessed – provided it is shaped and managed in a way that benefits not only the countries of origin and host countries, but also the migrants themselves.

We support our partner countries in implementing their strategies on migration and mobility issues, and in creating the necessary legal basis for translating theory into practice. We bring together different stakeholders in international labour migration and development, promote dialogue between the governmental actors and the diaspora, and support the harmonised interaction of our partner countries' political institutions and decision-makers in the area of migration. A particular feature of our work is our ability to engage in dialogue with partners quickly and directly through our staff on the ground. Our services include the recruitment and placement of experts who can advise your organisation directly and support you in strategic matters.



REAL LIFE EXPERIENCE

Political scientist Dr Michael Sauer is a consultant at the Ministry of Labour and Social Welfare in Kosovo. As an integrated expert placed by CIM, Dr Sauer advises the labour secretary directly. His primary focus is on shaping official forms of labour migration. Kosovo should benefit from his work when the migrants' know-how flows back to the country and contributes to development.

‘Shaping labour migration means bringing different players together.’

What we offer:

- » Policy advice
- » Customised and solution-oriented organisational consultancy
- » Capacity development
- » Diaspora dialogue

learn more: www.cimonline.de/policy-advice

Knowledge transfer by returning experts

The term ‘returning expert’ is used for those who have gained technical or managerial skills through study and work in Germany and who then go on to use their knowledge and expertise in their country of origin. Our returning experts programme focuses on the transfer of knowledge in specific areas. We do this by recruiting people from one of our partner countries who have studied or worked in Germany and placing them with local employers in their home country. We provide all the support they need for their return, from finding a job with a suitable employer through to establishing a network of contacts in their home country. Our aim is to find exactly the right position for them, where they can use their knowledge, experience and contacts to the benefit of everyone – the returnees themselves as well as the employers, the home countries and, not least, Germany.

* For a list of countries in which we promote returning experts, please visit our website:
www.cimonline.de



REAL LIFE EXPERIENCE

Apekshya Dhungel is an architect from Nepal. She came to Germany to do her master's degree in landscape architecture. When the massive earthquakes occurred in Nepal in 2015, she decided to return to Kathmandu to help support the reconstruction. The Migration for Development Programme supplemented her local salary for her work for an architecture firm.

'If you are only ever in one place, you always have the same perspective. If you move around, you see different solutions to a problem.'

What we offer:

- » Individual advice on return and career planning
- » Placement in vacancies in your country of origin
- » Support with returning to the local job market
- » Grants to top-up your local salary and for workplace equipment
- » Grants for internships
- » Organisation of networking events

learn more: www.cimonline.de/returning-experts

Cooperation with diaspora organisations

Many migrants living in Germany join registered associations or other organisations in which they conduct projects in their countries of origin* on a non-profit basis. For instance, they promote cooperation between universities or the use of modern technology, they offer training for teachers and doctors, and they provide information on topics such as energy efficiency and gender equality. In this way, they ensure the exchange of knowledge between their old and new homes, foster innovation and help improve living conditions. We support these development activities. On an annual basis, we issue calls for proposals to promote development projects carried out by diaspora organisations in their countries of origin. We can help you prepare your application, plan your project and put your idea into action on the ground.

* For a list of countries in which we offer project support for diaspora organisations, please visit our website: www.cimonline.de



REAL LIFE EXPERIENCE

Born in Colombia, Julieth Hernandez lives in Karlsruhe, Germany, where she is actively involved in the Colombian-German Friendship Association. The association implements the 'Sport against violence' project in the West Colombian city of Cali, with support from the Migration for Development Programme. In this project, children learn through sport how to interact with others – and how they can resolve conflicts without resorting to violence.

'My wish for children in Colombia is that they can learn to have fun.'

What we offer:

- » Grants for small-scale projects in the countries of origin (up to 90 per cent of the total costs, up to EUR 40,000)
- » Advice on submitting applications, project planning and implementation
- » Assistance with planning, implementing and the sustainable integration of projects in the structures of the countries of origin
- » Networking events

learn more: www.cimonline.de/diaspora-organisations

Cooperation with diaspora experts

Diaspora experts are trained experts with professional experience and a migration background who wish to support their country of origin by putting their expertise to good use as volunteers. We support the efforts of diaspora experts and their assignments abroad* lasting between three weeks and six months. These might be with state institutions or public-benefit organisations, such as administrative bodies at various levels of government, academic institutions, chambers of commerce, associations and non-governmental organisations. The programme is open to people from a wide range of professions and sectors, including managers, financial advisors, organisational developers, engineers, legal specialists, doctors, vehicle mechanics, skilled manual workers and health care professionals. To qualify for support, the assignment must have a development focus.

* For a list of countries in which we promote assignments of diaspora experts, please visit our website: www.cimonline.de



REAL LIFE EXPERIENCE

Surafel Mengistu trained as a nurse in Germany. His desire to help others led him to volunteer in a nursing home in Ethiopia, his native country. With support from the Migration for Development Programme, he cares for homeless people and people with disabilities and contributes his know-how from Germany to the work there, which benefits his colleagues as well.

‘You keep your home in your heart – no matter where you live. But coming back home and doing something for the people here is just fantastic.’

What we offer:

- » Needs-based referrals to suitable organisations that are interested in diaspora experts' knowledge
- » Assistance towards your expenses during the assignment
- » Paid travel expenses and a basic insurance package
- » Training on successful knowledge exchange methods in preparation for the assignment abroad
- » Logistical support on the ground
- » Networking events

learn more: www.cimonline.de/diaspora-experts

Business ideas for development

Many migrants living in Germany think about setting up a business in their country of origin*. It's a bold step, because the path to self-employment and a return to one's home country must be very carefully considered and planned. We offer migrants the support they need to translate their business idea into a start-up, before, during and after the initial start-up phase. We believe that migrants in Germany can use their expertise and business ideas to support development in their country of origin. They generate economic growth and create new jobs. They act as a bridge for innovation and the transfer of knowledge and in so doing create new opportunities – primarily for their country of origin, but also for Germany.

* For a list of countries in which we promote business start-ups, please visit our website: www.cimonline.de



REAL LIFE EXPERIENCE

Aziz Chiki went to university in Germany and worked there as an engineer. After 22 years abroad, he returned to Morocco and with the assistance of the Migration for Development Programme, started up his own business. He uses a modern production unit to produce high-quality olive oil and shares his expertise with the local olive growers. This helps them achieve better quality and, in turn, earn more money.

*‘If you believe in something and have a dream,
you can do anything.’*

What we offer:

- » Individual coaching by our consultants on drawing up and implementing a business plan – in Germany and in the target country of the business start-up
- » Provision of contacts to potential business partners and investors in Germany and the target country
- » Financial assistance for specific measures and services before you found your new business, e.g. legal and technical advice or travel to your home country to explore business opportunities
- » Networking with other business founders, successful business owners and relevant stakeholders in your country of origin

learn more: www.cimonline.de/business-ideas

Migration advice

Unemployment and the lack of training opportunities cause many people to seek alternatives abroad. But many of them know too little about the legal options for migration or how to gain a foothold in the new country. At the same time, they are often unaware of employment and training opportunities that exist in their own country. Meanwhile, people who would like to return to their home country after a stay abroad also require information about their job prospects. This is where our migration advice centres* come in. The centres are places offering information where visitors can get individualised advice on their options. Experienced staff members answer the visitors' questions in a personal consultation, offer guidance and show them how and where they can find support for their endeavours. GIZ and the International Placement Service of the Federal Employment Agency (ZAV) also offer advice and training courses for employees of ministries and employment agencies.

* For a list of countries in which we offer migration advice, please visit our website: www.cimonline.de



REAL LIFE EXPERIENCE

Blerina Berisha studied IT in Kosovo and originally planned to go to Germany to do her master's degree. But thanks to the counselling service of the migration advice centre in Pristina, she discovered a perfect career opportunity already in Kosovo. Ultimately, intensive training in the application process helped her to find a job with an Austrian IT company with a subsidiary in Pristina.

'I like being at home and still working in an international environment. That way, I get the best of both worlds.'

What we offer:

- » Information, advice and job application training for people looking for training and job opportunities – in both Germany and their country of origin
- » Advice on opportunities and conditions for regular labour migration to Germany
- » Job and career fairs
- » Mobile advisory services in towns and communities
- » Advice and training for employees of ministries and employment agencies

learn more: www.cimonline.de/migration-advice

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